

## PRESS RELEASE



### **Global airport commercial consultancy CPI nominated for prestigious Australian export prize**

*Monday September 12, 2016*

CPI Australia is delighted to announce it has been nominated as a Finalist in the NSW Export Awards.

The Premier's NSW Export Awards is an annual program which recognises excellence in the export of goods and services by businesses in New South Wales, Australia. The Awards acknowledge the important contribution of businesses to the economy through job creation and increased prosperity for the community and for the state. CPI Australia's nomination specifically recognises 'outstanding international success in delivering professional business services'.

The award winners from the 12 industry categories automatically progress as national finalists to the Australian Export Awards. The Australian Export Awards is a national program where industry winners from all states and territories compete for an Australian industry award, including the coveted Australian Exporter of the Year.

"We know we're making a tangible, measurable impact on the commercial performance of the airports we consult to because our clients tell us," says Susan Gray, Managing Director, CPI Australia. "We are fortunate to have been engaged by some really great, talented airport people who are passionate about making their airports world class when it comes to optimising commercial revenue and customer experience. This makes it easy to love what we do.

"We're delighted that from the roots of CPI, established nearly 20 years ago by Frank Gray, we have been able to evolve and grow the business to be as successful as we are today. From our Sydney office we've built a client base that truly spans the globe, from Iceland to New Zealand. We're really delighted to be recognised for this global success and for our contribution to the local NSW economy."

Winners of the award will be announced at a prestigious gala presentation dinner in Sydney in late October.

Concession Planning International (CPI) Australia is a specialist airport and travel commercial planning consultancy run by Susan Gray and Jeremy Corfield, based in Sydney, NSW. The majority of our work is commercial planning, working directly for airports and infrastructure owners and investors to provide advice and expertise to ensure a redevelopment or new facility optimises commercial income and delivers a good passenger experience. We also run the industry's only specialised airport commercial training, twice a year in Australia (July) and the UK (Nov) with Cranfield University.

*For more information contact:*

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